

Spartan Chemical

Manufacturing Case Study



Spartan Chemical Company is recognized as an international leader for the manufacturing of superior and cost-effective maintenance cleaning products including industrial cleaners, disinfectants, wipes, skin care, food processing, laundry care, floor care products and more. Spartan products reach five continents – through over 500 national distributors in the US and 53 international distributors and associates, with the support of more than 250 employees.

Spartan knows that its clients are faced with the growing challenge of being able to operate more efficiently in a fast-moving and complex industry. Clients need the ability to track and manage cleaning operations whenever and wherever they are to make sure their workforce can be productive and responsive in any environment. To keep their customers on the cutting edge of technology, Spartan wanted to combine the convenience of smartphones and tablets with the ability to conduct inspections, track performance and access to data in the field – even when out of range of a wireless signal.

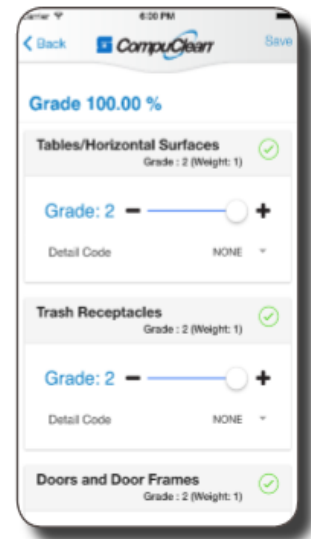
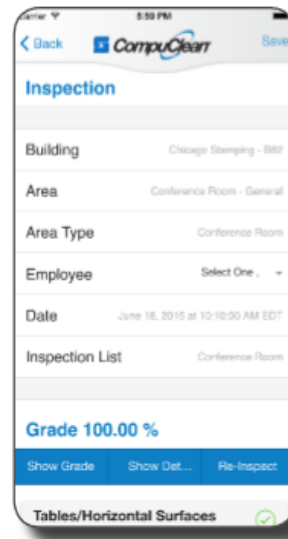
Custodial Maintenance Management Software (CMMS) has been around for decades in a variety of formats. CMMS systems have become almost a requirement in the facilities management industry and offer features that allow managers to more effectively monitor and document delivery of service. But, given a dispersed workforce, the support and tools they need to succeed on the job can be a challenge, and existing CMMS software has not provided the flexibility that employees need to do their job effectively and efficiently.

“The feedback from our customers has been amazing. We have had a high rate of adoption and users have been raving about the ease of use of the application.”

Mike Fabian, Manager of CompuClean and Business Technology

Spartan needed to provide a solution for managing tasks performed on the go and in places without internet connection. They turned to Fullscope to design an application that provides supervisors and managers the ability to conduct inspections on mobile devices, with the ability to capture images, and leverage scanning capabilities to launch inspections.

CompuClean® Custodial Management Software from Spartan Chemical Company Inc. offers cloud-based management and tracking tools as a value-add service for custodial operations.





Since internet access is not always available on-site, particularly in basements and other regularly inspected areas, gathering, submitting and managing inspection assets was challenging. "Spartan wanted to allow users to make use of their tools from any web enabled device – even when out of range of wireless signals. The solution had to work flawlessly whether connected or not, keeping information secure and as up to date as possible. It also had to reflect the clean, cutting edge and strong Spartan brand," says Ori Fishler, Web Solutions Practice Director at Edgewater Fullscope.

The application helps drive deeper collaboration by connecting people to people, people to information, and people to systems, helping to improve the quality and speed of decision making. "It's a real win for us when clients use the CompuClean® multi-platform mobile app so that they can be productive when, where and how they want, while seamlessly connected to data and apps" says Mike Fabian, Manager of CompuClean® and Business Technologies at Spartan.

ISSA, the leading trade association for the cleaning industry worldwide awarded Spartan's CompuClean® Mobile App with an ISSA Innovation Award. "Having CompuClean® Mobile recognized by our ISSA peers and member customers with the ISSA Innovation Award in Technology and Services is an incredible honor," said Mr. Fabian. "CompuClean® exists in its entirety to bring value in the form of custodial management systems to our customers, and this award goes a long way toward validating the fact that we are accomplishing our goal."

The Benefits of a Mobile Application

"The benefits of this type of cloud based application extend beyond the cleaning industry," Mr. Fishler notes, "the solution, is ideal not just for the cleaning industry, but for any organization that is looking at a mobile application to keep its workforce connected. There is a digital transformation happening in every industry and today's employees want flexibility in where and how they work, access to the latest devices and technology and they expect their employer to make it easy for them. To keep up with the pace of change and the speed of business, they need to access their work remotely, connect with their team, and meet with customers or partners in new and innovative ways."

"Spartan chose Edgewater Fullscope based on our previous success together and our approach which integrates a client's online strategy with their culture, their customer needs, their business drivers, and their need to exceed the standards in their industry."

- Ori Fishler, Director, Fullscope Digital

Combining the Right Ingredients to Enable a Mobile Workforce

The CompuClean® app delivers a mobile solution that brings agility to operations and empowers employees with the ability to do more – anytime, anywhere. CompuClean® offers solutions for a host of custodial management challenges with the convenience of cloud-based accessibility.

This innovative and scalable mobility solution enables users to:

- Achieve workforce performance goals by performing quick and effective mobile inspections, documenting employee and facility performance and tracking cleaning issues with the cross platform Mobile App for iPad, iPhone, iPod touch and Android™ devices.
- Meet the needs of the workforce with greater manageability by streamlining inventory purchasing and tracking to reduce costs and eliminate shortages, taking control of labor costs and standardizing cleaning and maintenance procedures to gain efficiencies. Users have seamless access to the application when faced with intermittent internet access. Data synchronizes automatically once connectivity is restored.
- Bring enhanced security through secure, scalable reporting and support with enterprise level security, complimentary upgrades, free training and data migration assistance.

About Fullscope

Edgewater Fullscope delivers innovative Microsoft ERP, CRM, BI and digital solutions and services on premise or in the cloud to companies in North America and Europe. The award-winning company is one of the largest resellers of Microsoft Dynamics 365 (formerly Dynamics AX and CRM). We also offer strategic consulting delivering a blend of classic and product-based consulting services that help clients reduce costs, improve processes and increase revenue through the judicious use of technology. We continually fine-tune our process and user-adoption programs to give you the maximum return on your investment. This commitment to stay with you throughout your Dynamics 365 journey has earned us the highest customer retention rate in the business.